


TO: James L. App, City Manager
FROM: Ken Johnson, ES Chief 
SUBJECT: **Cardiac Monitor/Defibrillator Replacement**
DATE: September 2, 2008

NEEDS: For the City Council to authorize the Chief of Emergency Services to purchase a Cardiac Monitor/Defibrillator.

- FACTS:**
1. Cardiac monitor/defibrillators are utilized by firefighter/paramedics on emergency medical service calls for service.
 2. The City owns three monitor/defibrillators—the minimum required to meet all service obligations. This particular equipment is also legally required to perform paramedic-level service in San Luis Obispo County.
 3. Two of the monitor/defibrillators were replaced in the last two years. The remaining unit, purchased in 1999, is failing and requires immediate replacement.
 4. The current budget includes \$25,200 for two additional mobile data computers.
 5. Current economic conditions and resulting new hire suspension allow ES to operate in the short-term with fewer mobile data computers than previously identified, without compromising service.
 6. Emergency Services obtained a quote from Zoll Medical Corporation, the sole source vendor, in the amount of \$21,370.

ANALYSIS &

CONCLUSION: Emergency Services' firefighter paramedics routinely utilize cardiac monitor/defibrillators on emergency medical service calls. One of the three monitor/defibrillators has demonstrated failure beyond repair (i.e., reached the end of its service life).

A General Fund expenditure was approved by Council to purchase additional mobile data computers. Given current staffing/budget limitations and an emergent need to replace an existing monitor/defibrillator, ES recommends deferring the purchase of additional mobile data computers in favor of replacing a cardiac monitor/defibrillator.

A sole source provider is recommended in order to compliment existing monitor/defibrillators in use. This is also the same brand and type utilized by the ambulance company. Purchasing a like kind allows the cables to be transferred with the patient to the ambulance (time savings), rather than having to change these over to a different type. Similar units additionally allow the department to stock a single type of disposable electrode pad.

POLICY

REFERENCE: Purchasing and Payment Procedures Manual, Section 7.0

FISCAL

IMPACT: \$21,369.65 currently allocated in 100.220.5212.150 (\$7,200), 100.220.5229.150 (\$6,000) and 100.220.5454.150 (\$12,000) and approved by Council Resolution 07-107.

OPTIONS:

- a. Adopt Resolution No. 08-xxx authorizing Emergency Services to purchase a replacement cardiac monitor defibrillator for \$21,369.65 from Zoll Medical Corporation, the sole source provider; or
- b. Amend, modify or reject above option.

RESOLUTION NO. 08-xxx

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF PASO ROBLES
AUTHORIZING THE PURCHASE OF A REPLACEMENT CARDIAC
MONITOR/DEFIBRILLATOR

WHEREAS, the City recognizes that firefighter/paramedics utilize cardiac monitor defibrillators on emergency medical service calls for service; and

WHEREAS, the City recognizes that cardiac monitor defibrillators have a limited service life, and

WHEREAS, the City allocated Emergency Services funds in a new/expanded budget allocation this budget cycle to purchase mobile data computers; and

WHEREAS, the City has determined that both staffing/budget limitations and an emergent need to replace an existing cardiac monitor defibrillator ; and

WHEREAS, it has been determined that the organization utilizes Zoll cardiac monitor/defibrillators.

THEREFORE, BE IT HEREBY RESOLVED that the City Council of the City of El Paso de Robles authorizes the Chief of Emergency Services to purchase a replacement cardiac monitor defibrillator from Zoll Medical Corporation, in the amount of \$21,370.

PASSED AND ADOPTED by the City Council of the City of Paso Robles this 2nd day of September 2008 by the following vote:

AYES:
NOES:
ABSTAIN:
ABSENT:

Frank R. Mecham, Mayor

ATTEST:

Deborah Robinson, Deputy City Clerk